

Consumer Values and Behaviour in Japan

Market Direction | 2022-06-16 | 59 pages | Euromonitor

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Report description:

This report visually explores everyday habits and behaviours that reflect consumers' beliefs and values, linking behavioural trends with purchase and consumption habits in Japan.

Euromonitor's Consumer Values and Behaviour in Japan report analyses factors influencing national consumer expenditure. Consumer lifestyles reports include coverage of: population, urban development, home ownership, household profiles, labour, income, consumer and family expenditure, health, education, eating habits, drinking habits, shopping habits, personal grooming, clothing, leisure habits, savings and investments, media, communication, transport and travel and tourism. Use this report to understand the factors influencing a nation's lifestyle choices.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Consumer Values market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

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Scope

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Consumer values and behaviour in Japan

Consumers prefer unique and tailored products to trying new ones

Gen Z most interested in uniquely tailored products/services

Younger generations would rather spend than save

Japanese have more pessimistic view of their future than their global counterparts

Japanese consumers feel less positive about their financial future

Younger generations more enthusiastic about their future

Expectations of greater community engagement lower than global average

Global consumers more concerned about the impact of climate change

Gen Z more willing to engage with their community in future

Japanese consumers less active in home-based activities than their global counterparts

Air quality an important consideration for Japanese households

Access to public transport more important to Japanese than the global average

Takeaway or pick-up food more popular than home delivery

Lack of cooking skills biggest barrier to cooking at home

Younger cohorts find lack of time biggest hindrance to cooking

Looking for healthy ingredients in food and beverages much lower than global average

Having a job that offers a strong work-life balance most important consideration

Having job security stands out over earning a high salary

Strict boundaries between work and personal life are blurring

Socialising online most regular activity, but day trips also popular

Consumers continue to enjoy shopping as a leisure activity

Shopping by far the most frequent leisure activity for all generations

Group fitness classes and team sports not as popular as individual exercise

Nearly 60% of Baby Boomers walk for exercise every week

Younger cohorts more inclined to use sleep aids to reduce stress than older generations

Japanese consumers have most trust in "recyclable" labels

Recycling efforts low compared to global average

Using sustainable packaging is more important to older generations

Consumers less likely to share their views, but buy based on their values

Consumers tend to shop at stores where they have a loyalty card/membership

Gen Z like shopping malls but are less focused on premium products

Japanese consumers are willing to shop for "vintage" items but far less than global average

Gen Z more likely to pick their travel destinations based on shopping opportunities

Consumers more comfortable purchasing ready-made food in person

Gen Z prefer to shop in store for their beauty and personal care products

Japanese consumers plan on cutting back spending on experiences

Gen Z more focused on increasing spending on holidays, experiences and technology

Gen Z more focused on increasing their savings over the next 12 months

Consumers are concerned about online privacy and do not freely share personal information

Gen Z more actively engaged online than other generations

Japanese consumers have low levels of online engagement

Younger cohorts are far more engaged online than older generations

Consumers adept at making in-store mobile payments

Millennials and Gen Z well ahead in regularly accessing services on their mobile device

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